INTRODUCTION

I.N.D.I.A TRUST presents you this booklet as part of its Happy English Learning Programme (H.E.L.P.)

H.E.LP. an intellectual product of I.N.D.I.A TRUST brings you this booklet of **Winning Personality** with a profound faith that it will be of immense use to you in equipping yourself to win your life with a winning personality.

Your career is largely determined by how well you do your job with the personality what you have and what actions you take to prepare yourself for the future roles.

Personality development is the process by which having chosen a career; you continuously evaluate your personality in the light of new opportunities and personal goals, to find a meaningful and fulfilling life.

Your career development plan must be realistic. The goals you set should be challenging but capable of achievement through your own efforts. Your career plan should also be representative to the need for change as your personal circumstances and work demands alter.

There are four kinds of people in the world: ⑦ People who watch things happen.

- People who watch things happen
 People to whom things happen.
- People to whom things happen.
 People who make things happen.
- People who don't know what is happening!

Which of the above category are you in? Which one do you want to be in?

To make the most of your life and your potential you must know how to manage your personal development. You cannot rely on others to do it for you. You must take charge if you want to succeed.

A successful person is: 'Some one who meets or exceeds his/her personal goals, both professional and social, within his/her own timescales'.

Whether you think you can or whether you think you can't, you're right!

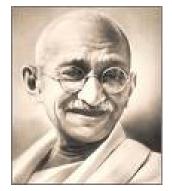
-Henry Ford



PERSONAL DATA











PERSONALITY IN GENERAL











